

Summarised Income Statement

	MARCH			APRIL			MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Sales	10,164.10	1,500.00	8,664.10	6,499.92	1,500.00	4,999.92	14,456.61	1,500.00	12,956.61	31,120.63	4,500.00	26,620.63
Cost of Sales	3,080.13	428.00	(2,652.13)	3,639.97	452.00	(3,187.97)	8,987.51	429.00	(8,558.51)	15,707.61	1,309.00	(14,398.61)
Gross Profit	7,083.97	1,072.00	6,011.97	2,859.95	1,048.00	1,811.95	5,469.10	1,071.00	4,398.10	15,413.02	3,191.00	12,336.01
GP %	70%	71%		44%	70%		38%	71%		49%	71%	
Other Income	900.00	855.00	45.00	126.58	120.00	6.58	394.53	375.00	19.53	1,421.11	1,350.00	71.11
Expenses	963.95	868.00	(95.95)	1,722.22	1,589.00	(133.22)	886.29	795.00	(91.29)	3,572.46	3,252.00	(320.46)
Operating Profit/(Loss) before tax	7,020.02	1,059.00	5,961.02	1,264.31	(421.00)	1,685.31	4,977.34	651.00	4,326.34	13,261.67	1,289.00	12,086.66
Tax												
Dividends												
Operating Profit/(Loss) after tax	7,020.02	1,059.00	5,961.02	1,264.31	(421.00)	1,685.31	4,977.34	651.00	4,326.34	13,261.67	1,289.00	12,086.66

Summarised Balance Sheet

	MARCH		APRIL		MAY	
	CURRENT	YTD	CURRENT	YTD	CURRENT	YTD
CAPITAL EMPLOYED						
Share Capital	5,000.00	5,000.00		5,000.00		5,000.00
Retained Income b/f		56,300.00		56,300.00		56,300.00
Retained Income current year	7,020.02	7,020.02	1,264.31	8,284.33	4,977.34	13,261.67
	12,020.02	68,320.02	1,264.31	69,584.33	4,977.34	74,561.67
Shareholders Loan						
Long Term Borrowings						
Other Long Term Liabilities						
	12,020.02	68,320.02	1,264.31	69,584.33	4,977.34	74,561.67
EMPLOYMENT OF CAPITAL						
Fixed Assets	(1,657.50)	34,442.50	(1,657.50)	32,785.00		32,785.00
Other Fixed Assets						
Investments						
Current Assets	21,962.37	64,462.37	9,316.17	73,778.54	17,090.45	90,868.99
Inventory	4,013.75	8,513.75	3,095.39	11,609.14	3,859.55	15,468.69
Accounts Receivable	6,956.76	21,956.76	1,601.72	23,558.48	13,856.44	37,414.92
Other Current Assets	(59.50)	(59.50)		(59.50)		(59.50)
Bank	11,051.36	34,051.36	4,619.06	38,670.42	(625.54)	38,044.88
Current Liabilities	8,284.85	30,584.85	6,394.36	36,979.21	12,113.11	49,092.32
Accounts Payable	8,059.38	25,559.38	6,114.36	31,673.74	10,302.49	41,976.23
Other Current Liabilities	225.47	5,025.47	280.00	5,305.47	1,810.62	7,116.09
Taxation						
Net current Assets/Liabilities	13,677.52	33,877.52	2,921.81	36,799.33	4,977.34	41,776.67
	12,020.02	68,320.02	1,264.31	69,584.33	4,977.34	74,561.67

Check

Software Sales

Management Accounts

1 Actual / Budget / Variance / Blank 1-12 & YTD	Income Statement	
2 Actual / Prior / Blank 1-12 & YTD	Income Statement	Balance Sheet
3 Actual / Budget / Prior / Blank 1-12 & YTD	Income Statement	
4 Actual 1-12 & YTD	Income Statement	Balance Sheet
5 Actual 1-12 / Blank / Budget 1-12 & YTD	Income Statement	
6 Actual 1-12 / Blank / Prior 1-12 & YTD	Income Statement	Balance Sheet
7 Actual 1-12 / Blank / Budget 1-12 / Blank / Prior 1-12 & YTD	Income Statement	
8 Actual / Budget / Variance / Blank - Current Month & YTD	Income Statement	
9 Actual / Budget / Prior / Blank - Current Month & YTD	Income Statement	
10 Prior YTD / Blank / Actual Current month / Blank / Actual YTD		Balance Sheet
11 Actual Current month / Blank / Actual YTD	Income Statement	Balance Sheet

Thank you for using the Pastel Intelligence Centre

USE:

This menu is available in the Management Pack Template and provides numerous layouts which are used to create detailed or summarised Management Accounts.

These layouts are generated automatically by clicking on the relevant button.

Once the selected layout has been generated you will be left with a complete income statement or balance sheet, already grouped and subtotaled.

LEDGER TRANSACTION DETAILS

for the period 1 to period 1

Please note: This is a default layout and can be modified to include any of the available fields

				Data		
Account Name	Date	Reference	Transaction Description	Debit	Credit	Total
7700000 - Inventory Control Account				395,018.12	0.00	395,018.12
	2004/03/01	GN100001	ACC/LOC Accounting Software	171,180.88	0.00	171,180.88
			INV2P 2 Part Pre-printed Invoices	60,324.93	0.00	60,324.93
			SPR/LOC Spreadsheet Software V5	71,437.42	0.00	71,437.42
			WP/LOC Word Processor Software V4	92,074.89	0.00	92,074.89
8400000 - National Bank				108,000.00	0.00	108,000.00
	2004/03/31	ZContras	Generated CB 1 Receipts	108,000.00	0.00	108,000.00
9100000 - GRN Accrual Account				0.00	395,018.12	(395,018.12)
	2004/03/01	GN100001	ACC/LOC Accounting Software	0.00	171,180.88	(171,180.88)
			INV2P 2 Part Pre-printed Invoices	0.00	60,324.93	(60,324.93)
			SPR/LOC Spreadsheet Software V5	0.00	71,437.42	(71,437.42)
			WP/LOC Word Processor Software V4	0.00	92,074.89	(92,074.89)
Grand Total				503,018.12	395,018.12	108,000.00

USE:

Display detailed ledger transactions for a specific period for either General Ledger, Debtors or Creditors accounts.

Group transactions by date or by reference instead of by account

Can also be used to display a monthly trial balance if run for a month for General Ledger accounts and then hide the detail

**SALES BY CUSTOMER PER MONTH
CURRENT VS PRIOR YEAR BY MONTH**

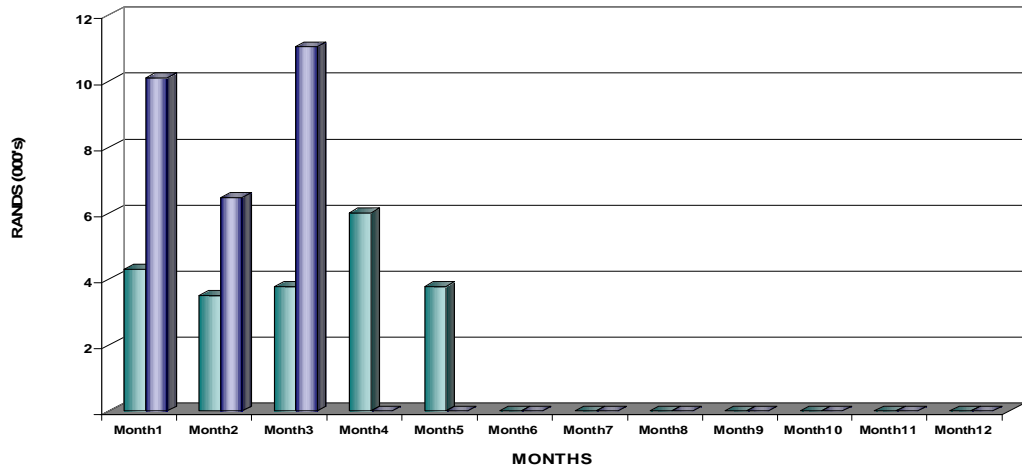
		Data											
Category Description	Customer	PriorMth1	Month1	PriorMth2	Month2	PriorMth3	Month3	PriorMth4	Month4	PriorMth5	Month5	YTD Prior	YTD Current
Dealer		3,132	6,410	354	2,251	1,860	3,299	2,109		1,170		8,625	11,959
	AGC001 - A & G Consultants	1,832	2,863	234	641		139					2,066	3,644
	AST002 - Astcom Computer Traders	120	1,219		563	80	140	235		90		525	1,923
	CAB001 - Cable Ties Limited	200	402		70		888	450		150		800	1,360
	COM001 - Compucable		1,926				798	324		150		474	2,723
	COM004 - Computer Resale and Leasing				941	890				460		1,350	941
	SOF002 - Software Sellers	980		120	35	890	1,333	1,100		320		3,410	1,368
Distributor			120	1,340	1,581	670	1,466	621		800		3,431	3,167
	ALL001 - Alliance		120			670	952	456		800		1,926	1,073
	COM002 - Compsure Software			800	1,210		337	165				965	1,547
	COM003 - Computer Horizons			540	370		177					540	548
End-User		1,178	3,565	1,820	2,644	1,239	6,281	3,276		1,810		9,323	12,490
	ACK001 - Ackerman Mr R	500		550	2,000	789	1,298	800		690		3,329	3,298
	BON001 - Bond Mr James		1,718			450	500	222		50		722	2,218
	BOU001 - Boulding Mr D	678	420	670			2,632	1,456		680		3,484	3,052
	COM005 - Computer Training Institute		1,000	600	644							600	1,644
	SMI001 - Smith Mr John		428				1,851	798		390		1,188	2,278
Grand Total		4,310	10,095	3,514	6,476	3,769	11,046	6,006		3,780		21,379	27,616

USE:

Display Sales per Customer per month for the full Financial Year in comparison to the last Financial Year

**SALES PER MONTH
CURRENT VS PRIOR YEAR**

PRIOR
 CURRENT



Please Note:

This graph is dependant on the current default layout.
Should the layout be changed, we cannot guarantee the accuracy of the graph

SALES QUANTITIES BY CUSTOMER PER MONTH
Current vs Prior Year

Please note: This is a default layout and can be modified to include any of the other available fields.

SalesmanName	(All)
Store Name	(All)
Product Category	(All)

		Data													
CustomerName	Product Code Name	PriorMth1	Month1	PriorMth2	Month2	PriorMth3	Month3	PriorMth4	Month4	PriorMth5	Month5	PriorMth6	Month6	PriorYr	CurrentYR
Ackerman Mr R			1										1		2
	ACC/LOC - Accounting Software														
	SOHO/200 - SOHO / Multimedia Home Computer		1										1		2
Albott Limited									3						3
	ACC/LOC - Accounting Software								1						1
	SOHO/200 - SOHO / Multimedia Home Computer								2						2
Astcom Computer Traders					15										15
	ACC/LOC - Accounting Software				4										4
	DB/5/2 - Database Software V8				3										3
	DVD/RW - DVD Writer - High Speed														
	HDD/80 - 80GB Hard Drive				2										2
	KEYB/001 - Comfort Keyboard				6										6
Bond Mr James									7						7
	HDD/80 - 80GB Hard Drive								2						2
	KEYB/001 - Comfort Keyboard								5						5
CASH SALES ACCOUNT									2						2
	SOHO/200 - SOHO / Multimedia Home Computer								2						2
Compucable			5										5		10
	VEC/400 - Vector Computer		5										5		10
Computer Resale and Leasing									10						10
	HDD/80 - 80GB Hard Drive								6						6
	WP/LOC - Word Processor Software V4								4						4
Software Expert					4										4
	MOUSE/STD - Laser Mouse with Pad				3										3
	VEC/400 - Vector Computer				1										1
Grand Total		5	1		19			9	13			5	1	19	34

SALES MASTER

for the period from 01 Mar 2004 to 31 Mar 2005

Please note: This is a default layout and can be modified to include any of the other available fields.

SalesmanName	(All)
Product Category	(All)

		Data						
Customer	Product Name	Quantity	UnitCost	TotalCost	UnitSell	TotalSale	GP	GP %
ABB029 - Albott Limited		3.00	7,752.37	28,769.49	17,500.00	32,000.00	3,230.51	10.10%
	Accounting Software	1.00	2,240.00	2,240.00	3,000.00	3,000.00	760.00	25.33%
	SOHO / Multimedia Home Compute	2.00	13,264.74	26,529.49	14,500.00	29,000.00	2,470.51	8.52%
ACK001 - Ackerman Mr R		2.00	7,752.37	15,504.74	17,500.00	17,500.00	1,995.26	11.40%
	Accounting Software	1.00	2,240.00	2,240.00	3,000.00	3,000.00	760.00	25.33%
	SOHO / Multimedia Home Compute	1.00	13,264.74	13,264.74	14,500.00	14,500.00	1,235.26	8.52%
AST002 - Astcom Computer Traders		21.00	790.00	15,010.00	4,750.24	14,900.54	(109.46)	(0.73%)
	80GB Hard Drive	3.00	800.00	2,400.00	1,650.20	2,500.31	100.31	4.01%
	Accounting Software	4.00	2,240.00	8,960.00	1,999.99	7,999.97	(960.03)	(12.00%)
	Comfort Keyboard	6.00	150.00	900.00	200.02	1,200.15	300.15	25.01%
	Database Software V8	3.00	500.00	1,500.00	649.99	1,949.96	449.96	23.08%
	DVD Writer - High Speed	5.00	250.00	1,250.00	250.03	1,250.15	0.15	0.01%
COM004 - Computer Resale and Leasing		10.00	2,493.52	21,548.16	5,850.00	25,100.00	3,551.84	14.15%
	80GB Hard Drive	6.00	800.00	4,800.00	850.00	5,100.00	300.00	5.88%
	Word Processor Software V4	4.00	4,187.04	16,748.16	5,000.00	20,000.00	3,251.84	16.26%
SOF001 - Software Expert		4.00	1,937.50	3,975.00	14,800.00	15,000.00	11,025.00	73.50%
	Laser Mouse with Pad	3.00	50.00	150.00	100.00	300.00	150.00	50.00%
	Vector Computer	1.00	3,825.00	3,825.00	14,700.00	14,700.00	10,875.00	73.98%
Grand Total		40.00	3,186.54	84,807.39	60,400.24	104,500.54	19,693.15	18.85%

Other useful fields that can be included in the pivot table are the vat inclusive amount, the discount percentage and Total discount amount to view the discount allowed per product.

SALES MASTER

Note on Discount: When viewing the discount amount on this report you will notice that it will differ to that which displays on the actual printed invoice from Pastel. If an overall discount is applied to an invoice and then an additional discount applied to a specific product on that invoice, the product discount is not shown as part of the discount amount which Pastel shows as the discount on the invoice. Pastel only shows the overall discount. The discount amount which can be shown here is the correct discount amount, being the overall discount plus the additional discount applied.

REPORT FIELDS:

CostCode	OrderNumber	
UnitCost	Period	
Customer Code Name	Product Category	<i>(Product Category is replaced by Product Group in V5)</i>
CustomerCode	Product Code Name	
CustomerName	Product Name	
Date	ProductCode	
DeliveryAddress01	Quantity	
DeliveryAddress02	QuoteClosingDate	
DeliveryAddress03	SalesmanCode	
DeliveryAddress04	SalesmanName	
DeliveryAddress05	TaxAmount	
Description	TotalBeforeDiscount	
DocumentNumber	TotalDiscount	
DocumentType	TotalDiscountPercent	
GP	TotalLineCost	
GP Percent	TotalLineSale	
InclusivePrice	Unit	
Line Total Incl	UnitSell	

PLEASE NOTE:

1. All these fields are available and can easily be dragged into the report
2. You can filter or parameterise the extraction of information on any of these fields

SALES ORDERS BY CUSTOMER PER PRODUCT

Outstanding to date: 18 Apr 2005

Please note : This is a default layout and can be modified to include any of the other available fields.

SalesmanName	(All)
Store Name	Johannesburg Branch

Customer	Product Name	Month Due		Data		Total Quantity	Total Sale Amount
		February	March	Quantity	Sale Amount		
		Quantity	Sale Amount	Quantity	Sale Amount		
ABB029 - Albott Limited		5.00	18,750.00			5.00	18,750.00
	Database Software V8	1.00	750.00			1.00	750.00
	Accounting Software	1.00	3,000.00			1.00	3,000.00
	SOHO / Multimedia Home Computer	1.00	14,500.00			1.00	14,500.00
	IDSN Modem	2.00	500.00			2.00	500.00
ACK001 - Ackerman Mr R				2.00	17,500.00	2.00	17,500.00
	Accounting Software			1.00	3,000.00	1.00	3,000.00
	SOHO / Multimedia Home Computer			1.00	14,500.00	1.00	14,500.00
Grand Total		5.00	18,750.00	2.00	17,500.00	7.00	36,250.00

Use:
 Displays products on Sales Orders by Customer by Product with the quantities and values shown by the expected delivery month
 Not only is this useful for monitoring stock but can also be used in monthly sales forecasts

The records are also grouped by Salesperson and by Store allowing for further filtering of data
 Group the data by Product by customer to view total quantities on order by product.
 Order No, Cost price, unit price, discount and GP values are also available

#REF!

REPORT FIELDS:

DocumentNumber	ProductCode
DocumentType	Product Name
Date	Product Code Name
Period	Product Category
CustomerCode	Store Name
CustomerName	Unit
Customer Code Name	Quantity
SalesmanCode	CostPrice
SalesmanName	TotalLineCost
OrderNumber	UnitPrice
CostCode	InclusivePrice
DeliveryAddress01	TotalBeforeDiscount
DeliveryAddress02	TotalDiscountPercent
DeliveryAddress03	TotalDiscount
DeliveryAddress04	TotalLineSale
DeliveryAddress05	TaxAmount
Description	Line Total Incl
QuoteClosingDate	GP
Month Due	GP Percent

PLEASE NOTE:

1. All these fields are available and can easily be dragged into the report
2. You can filter or parameterise the extraction of information on any of these fields

PURCHASE MASTER

for the period from 01 Mar 2004 to 31 Mar 2004

Please note : This is a default layout and can be modified to include any of the other available fields.

Store Name	(All)
Product Category	(All)

		Data		
Supplier	Product Name	Quantity	Avg Unit Cost	Amount
COM001 - Complete Computer Suppliers		215.00	1,837.29	395,018.12
	2 Part Pre-printed Invoices	100.00	603.25	60,324.93
	Accounting Software	80.00	2,139.76	171,180.88
	Spreadsheet Software V5	15.00	4,762.49	71,437.42
	Word Processor Software V4	20.00	4,603.74	92,074.89
HAR001 - Hard Driving Computers		33.00	737.42	24,335.00
	2 Part Pre-printed Statements	1.00	35.00	35.00
	80GB Hard Drive	30.00	800.00	24,000.00
	Comfort Keyboard	2.00	150.00	300.00
Grand Total		248.00	1,690.94	419,353.12

USE:

For display of Quantity, Unit Cost and total purchase amount of products purchased by store, product category, Supplier and product over a specific date range

The same information can be displayed by Product by Supplier, or by Product Category by Product.

The above report includes only actual purchase invoices and returns, it does not include GRN's. However GRNS can be included by changing the filter on the report

Other useful fields that can be included in the pivot table are the vat inclusive amount, the discount percentage and Total discount amount to view the discount received per product.

Note on Discount: When viewing the discount amount on this report you will notice that it will differ to that which displays on the actual printed invoice from Pastel. If an overall discount is applied to an invoice and then an additional discount applied to a specific product on that invoice, the product discount is not shown as part of the discount amount which Pastel shows as the discount on the invoice. Pastel only shows the overall discount.

The discount amount which can be shown here is the correct discount amount, being the overall discount plus the additional discount applied.

PURCHASE ORDERS BY SUPPLIER PER PRODUCT

Outstanding orders to date: 19 April 2005

Please note : This is a default layout and can be modified to include any of the other available fields.

Store Name	(All)
Product Category	(All)

		Month Due	Data					
		March		April		Total Qty	Total Amount	
Supplier Code Name	Product Name	Qty	Amount	Qty	Amount			
COM001 - Complete Computer Suppliers		1.00	7,112.00			1.00	7,112.00	
	Accounting V5 Software	1.00	7,112.00			1.00	7,112.00	
HAR001 - Hard Driving Computers		6.00	6,880.00			6.00	6,880.00	
	50 Speed CD-ROM Drive	2.00	800.00			2.00	800.00	
	500 Gig Hard Drive	2.00	1,600.00			2.00	1,600.00	
	Accounting V5 Software	2.00	4,480.00			2.00	4,480.00	
WOR001 - Worldwide Spreadsheets		1.00	125.00	24.00	8,846.55	25.00	8,971.55	
	16 Meg RAM Chips			10.00	3,000.00	10.00	3,000.00	
	500 Gig Hard Drive			5.00	4,000.00	5.00	4,000.00	
	96K Modem			4.00	1,600.00	4.00	1,600.00	
	Spreadsheet Software V5	1.00	125.00	5.00	246.55	6.00	371.55	
Grand Total		8.00	14,117.00	24.00	8,846.55	32.00	22,963.55	

USE:

Display products on Purchase Orders by Supplier by Product with the quantities and values shown by the expected delivery month
Not only is this useful for monitoring stock but can also be used in monthly forecasts

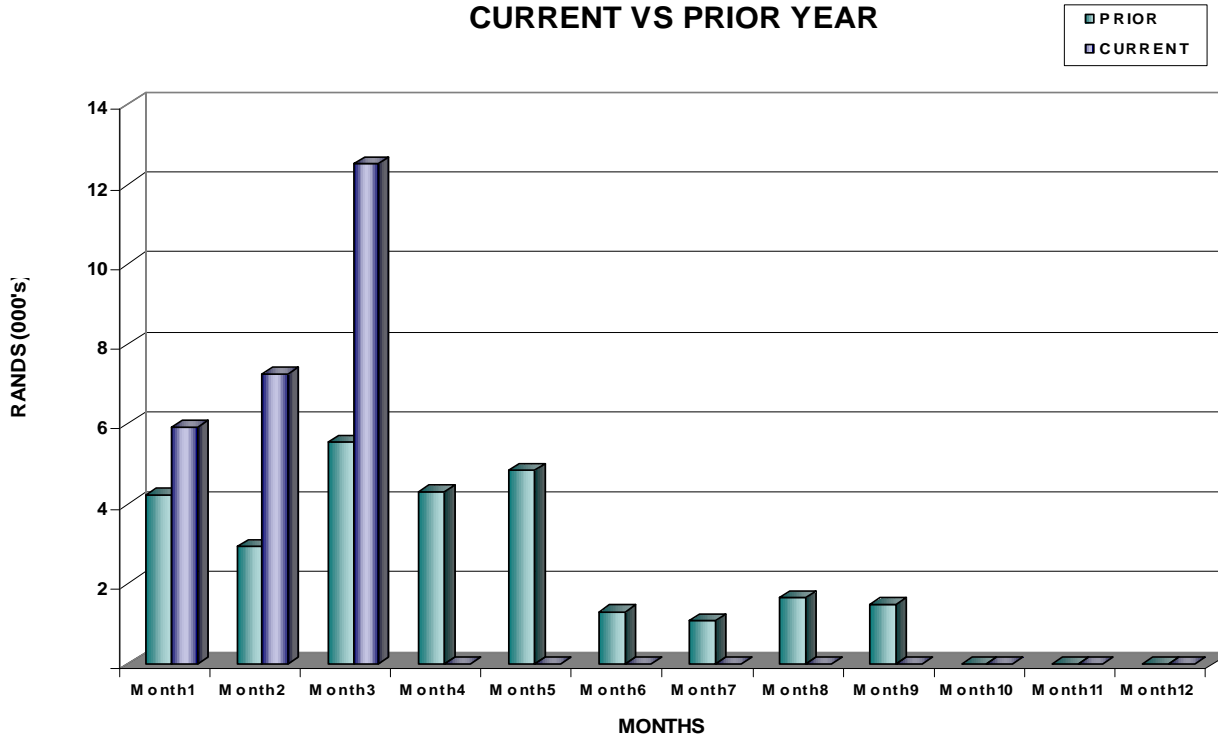
The records are also grouped by Store and Product Category allowing for further filtering of data
Group the data by Product by Supplier to view total quantities on order by product.

**PURCHASES BY SUPPLIER PER MONTH
CURRENT VS PRIOR YEAR BY MONTH**

Please note: This is a default layout and can be modified to include any of the other available fields.

Supplier Code Name	PriorMth1	Month1	PriorMth2	Month2	PriorMth3	Month3	PriorMth4	Month4	PriorMth5	Month5	YTD PRIOR	YTD CURRENT
COM001-Complete Computer Suppliers	500		1,080	2,125	1,890	2,745	1,200		1,200		8,650	4,870
HAR001-Hard Driving Computers	2,130	3,952	1,500	3,952	3,280	7,714	2,500		1,870		12,480	15,618
SOF001-Software Suppliers	650	1,425	340	580		1,425			800		2,590	3,430
STA001-Stationery and Form Suppliers	600	250		250	200	275	600				2,150	775
WOR001-Worldwide Spreadsheets	340	296		345	180	345			990		1,510	986
Grand Total	4,220	5,923	2,920	7,252	5,550	12,504	4,300		4,860		27,380	25,679

**PURCHASES PER MONTH
CURRENT VS PRIOR YEAR**



USE

Display Purchase values by Supplier per month for the full Financial Year in comparison to the last Financial Year

Please Note:

This graph is dependant on the current default layout. Should the layout be changed, we cannot guarantee the accuracy of the graph



Alchemex Template Set for Pastel

CODE	REPORT NAME	REPORT DESCRIPTION	CATEGORY
PASTEL FINANCIAL TEMPLATES			
P8-FI04-2-0	Ledger Transaction Details 2-0 (P2005) <i>Source: LedgerTransactions, LedgerMaster, CustomerMaster, SupplierMaster</i>	<i>Displays Ledger Details by Account number for GL accounts, Debtors and Creditors with an option on selecting the date range at runtime</i>	<i>Financial</i>
P8-FI05-2-0	Management Pack S-2-0 (P2005)	<i>Displays balances per General Ledger Account number per financial period for the current financial year, previous financial year and current budget year. Layouts are automatically grouped and subtalled by Financial Category.</i>	<i>Financial</i>
P8-FI01-2-0	Management Pack D 2-0 (P2005)	<i>Displays balances per General Ledger Account number per financial period for the current financial year, previous financial year and current budget year. Allows for drill down to General Ledger transactions stored within the workbook. Layouts are automatically grouped and subtalled by Financial Category.</i>	<i>Financial</i>
PASTEL PURCHASES TEMPLATES			
P8-PU01-2-0	Purchase Master 2-0 (P2005) <i>Source: HistoryHeader, HistoryLines SupplierMaster</i>	<i>Displays purchase quantities and amounts by supplier by product over a selected date range.</i>	<i>Purchases</i>
P8-PU02-2-0	Purchase Orders by Supplier by Product 2-0 (P2005) <i>Source: HistoryHeader, HistoryLines, SupplierMaster, Inventory, InventoryCategory, Multistore</i>	<i>Displays Quantities and values on purchase order per month, grouped by Store, Supplier and Product. Includes Inventory Category if required</i>	<i>Purchases</i>

P8-PU03-2-0	Purchases by Supplier by Month 2-0 (P2005) <u>Source:</u> <i>Suppliermaster</i>	<i>Displays Purchase values by supplier per financial period with comparison to prior years values. Includes graph</i>	<i>Purchases</i>
P8-PU04-2-0	Purchase Qty by Supplier per month 2-0 (P2005) <u>Source:</u> <i>HistoryLines,HistoryHeader,SupplierMaster, Inventory, InventoryCategories</i>	<i>Displays Quantity of purchases by Supplier by product for each financial period.</i>	<i>Purchases</i>

PASTEL SALES TEMPLATES

P8-SD03-2-0	Sales by Customer per month 2-0 (P2005) <u>Source:</u> <i>CustomerMaster, CustomerCategories</i>	<i>Displays Monthly Sale amounts by Customer per financial period with comparison to prior year. Includes graph</i>	<i>Sales</i>
P8-SD04-2-0	Sales Qty by Customer per month 2-0 (P2005) <u>Source:</u> <i>HistoryLines,HistoryHeader, CustomerMaster, Inventory, InventoryCategories, SalesmanMaster</i>	<i>Displays Quantities sold by Salesperson by Customer by product for each financial period.</i>	<i>Sales</i>
P8-SD01-2-0	Sales Master 2-0 (P2005) <u>Source:</u> <i>HistoryHeader, HistoryLines, CustomerMaster, SalesmanMaster,Inventory, InventoryCategories</i>	<i>Displays Qty, Cost, SellPrice, GP and GP% grouped by Sales Code, Customer and product with an option to select the date range at run time</i>	<i>Sales</i>
P8-SD02-2-0	Sales Orders by Customer by Product 2-0 (P2005) <u>Source:</u> <i>HistoryHeader, HistoryLines, CustomerrMaster, Inventory, InventoryCategories, Multistore</i>	<i>Displays Quantities and values on sales order per month, grouped by Store, Customer and Product. Includes Inventory Group if required</i>	<i>Sales</i>

PASTEL STOCK TEMPLATES

P8-MM01-2-0	Inventory Master 2-0 (P2005) <u>Source:</u> <i>Inventory, InventoryGroups, MultiStore, MultiStoreTrn</i>	<i>Displays stock on hand qty and value, over/under stocked qty and value, reorder levels by inventory category by inventory code. Values are YTD and are set for both average and latest costs</i>	<i>Inventory</i>
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- P8-MM02-2-0 Inventory on Hand per period 2-0 (P2005) *Displays stock quantities on hand for each financial period. Can be useful when requiring an opening stock value per period* *Inventory*
Source: *Inventory, InventoryCategory, MultiStore, MultiStoreTrn*
- P8-MM03-2-0 Inventory Valuation per period 2-0 (P2005) *Displays stock values on hand for each financial period. Values are based on average cost for each period. Includes graph* *Inventory*
Source: *Inventory, InventoryCategory, MultiStore, MultiStoreTrn*

Summarised Income Statement

	MARCH			APRIL			MAY			YEAR TO DATE		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Sales	10,164.10	1,500.00	8,664.10	6,499.92	1,500.00	4,999.92	14,456.61	1,500.00	12,956.61	31,120.63	4,500.00	26,620.63
Cost of Sales	3,080.13	428.00	(2,652.13)	3,639.97	452.00	(3,187.97)	8,987.51	429.00	(8,558.51)	15,707.61	1,309.00	(14,398.61)
Gross Profit	7,083.97	1,072.00	6,011.97	2,859.95	1,048.00	1,811.95	5,469.10	1,071.00	4,398.10	15,413.02	3,191.00	12,336.01
GP %	70%	71%		44%	70%		38%	71%		49%	71%	
Other Income	900.00	855.00	45.00	126.58	120.00	6.58	394.53	375.00	19.53	1,421.11	1,350.00	71.11
Expenses	963.95	868.00	(95.95)	1,722.22	1,589.00	(133.22)	886.29	795.00	(91.29)	3,572.46	3,252.00	(320.46)
Operating Profit/(Loss) before tax	7,020.02	1,059.00	5,961.02	1,264.31	(421.00)	1,685.31	4,977.34	651.00	4,326.34	13,261.67	1,289.00	12,086.66
Tax												
Dividends												
Operating Profit/(Loss) after tax	7,020.02	1,059.00	5,961.02	1,264.31	(421.00)	1,685.31	4,977.34	651.00	4,326.34	13,261.67	1,289.00	12,086.66

Summarised Balance Sheet

	MARCH		APRIL		MAY	
	CURRENT	YTD	CURRENT	YTD	CURRENT	YTD
CAPITAL EMPLOYED						
Share Capital	5,000.00	5,000.00		5,000.00		5,000.00
Retained Income b/f		56,300.00		56,300.00		56,300.00
Retained Income current year	7,020.02	7,020.02	1,264.31	8,284.33	4,977.34	13,261.67
Shareholders Loan	12,020.02	68,320.02	1,264.31	69,584.33	4,977.34	74,561.67
Long Term Borrowings						
Other Long Term Liabilities						
	12,020.02	68,320.02	1,264.31	69,584.33	4,977.34	74,561.67
EMPLOYMENT OF CAPITAL						
Fixed Assets	(1,657.50)	34,442.50	(1,657.50)	32,785.00		32,785.00
Other Fixed Assets						
Investments						
Current Assets	21,962.37	64,462.37	9,316.17	73,778.54	17,090.45	90,868.99
Inventory	4,013.75	8,513.75	3,095.39	11,609.14	3,859.55	15,468.69
Accounts Receivable	6,956.76	21,956.76	1,601.72	23,558.48	13,856.44	37,414.92
Other Current Assets	(59.50)	(59.50)		(59.50)		(59.50)
Bank	11,051.36	34,051.36	4,619.06	38,670.42	(625.54)	38,044.88
Current Liabilities	8,284.85	30,584.85	6,394.36	36,979.21	12,113.11	49,092.32
Accounts Payable	8,059.38	25,559.38	6,114.36	31,673.74	10,302.49	41,976.23
Other Current Liabilities	225.47	5,025.47	280.00	5,305.47	1,810.62	7,116.09
Taxation						
Net current Assets/Liabilities	13,677.52	33,877.52	2,921.81	36,799.33	4,977.34	41,776.67
	12,020.02	68,320.02	1,264.31	69,584.33	4,977.34	74,561.67

Check

Software Sales

Management Accounts

1 Actual / Budget / Variance / Blank 1-12 & YTD	Income Statement	
2 Actual / Prior / Blank 1-12 & YTD	Income Statement	Balance Sheet
3 Actual / Budget / Prior / Blank 1-12 & YTD	Income Statement	
4 Actual 1-12 & YTD	Income Statement	Balance Sheet
5 Actual 1-12 / Blank / Budget 1-12 & YTD	Income Statement	
6 Actual 1-12 / Blank / Prior 1-12 & YTD	Income Statement	Balance Sheet
7 Actual 1-12 / Blank / Budget 1-12 / Blank / Prior 1-12 & YTD	Income Statement	
8 Actual / Budget / Variance / Blank - Current Month & YTD	Income Statement	
9 Actual / Budget / Prior / Blank - Current Month & YTD	Income Statement	
10 Prior YTD / Blank / Actual Current month / Blank / Actual YTD		Balance Sheet
11 Actual Current month / Blank / Actual YTD	Income Statement	Balance Sheet

Thank you for using the Pastel Intelligence Centre

USE:

This menu is available in the Management Pack Template and provides numerous layouts which are used to create detailed or summarised Management Accounts.

These layouts are generated automatically by clicking on the relevant button.

Once the selected layout has been generated you will be left with a complete income statement or balance sheet, already grouped and subtotaled.

LEDGER TRANSACTION DETAILS

for the period 1 to period 1

Please note: This is a default layout and can be modified to include any of the available fields

				Data		
Account Name	Date	Reference	Transaction Description	Debit	Credit	Total
7700000 - Inventory Control Account				395,018.12	0.00	395,018.12
	2004/03/01	GN100001	ACC/LOC Accounting Software	171,180.88	0.00	171,180.88
			INV2P 2 Part Pre-printed Invoices	60,324.93	0.00	60,324.93
			SPR/LOC Spreadsheet Software V5	71,437.42	0.00	71,437.42
			WP/LOC Word Processor Software V4	92,074.89	0.00	92,074.89
8400000 - National Bank				108,000.00	0.00	108,000.00
	2004/03/31	ZContras	Generated CB 1 Receipts	108,000.00	0.00	108,000.00
9100000 - GRN Accrual Account				0.00	395,018.12	(395,018.12)
	2004/03/01	GN100001	ACC/LOC Accounting Software	0.00	171,180.88	(171,180.88)
			INV2P 2 Part Pre-printed Invoices	0.00	60,324.93	(60,324.93)
			SPR/LOC Spreadsheet Software V5	0.00	71,437.42	(71,437.42)
			WP/LOC Word Processor Software V4	0.00	92,074.89	(92,074.89)
Grand Total				503,018.12	395,018.12	108,000.00

USE:

Display detailed ledger transactions for a specific period for either General Ledger, Debtors or Creditors accounts.

Group transactions by date or by reference instead of by account

Can also be used to display a monthly trial balance if run for a month for General Ledger accounts and then hide the detail

**SALES BY CUSTOMER PER MONTH
CURRENT VS PRIOR YEAR BY MONTH**

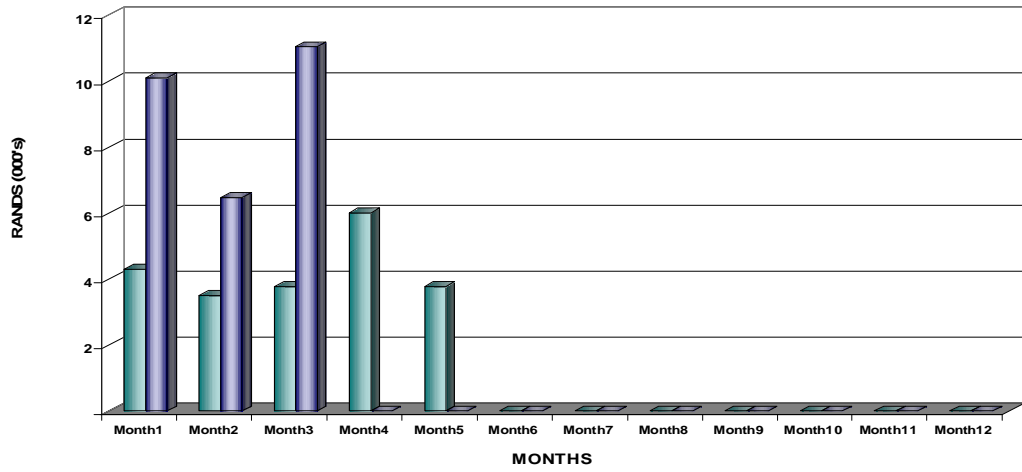
		Data											
Category Description	Customer	PriorMth1	Month1	PriorMth2	Month2	PriorMth3	Month3	PriorMth4	Month4	PriorMth5	Month5	YTD Prior	YTD Current
Dealer		3,132	6,410	354	2,251	1,860	3,299	2,109		1,170		8,625	11,959
	AGC001 - A & G Consultants	1,832	2,863	234	641		139					2,066	3,644
	AST002 - Astcom Computer Traders	120	1,219		563	80	140	235		90		525	1,923
	CAB001 - Cable Ties Limited	200	402		70		888	450		150		800	1,360
	COM001 - Compucable		1,926				798	324		150		474	2,723
	COM004 - Computer Resale and Leasing				941	890				460		1,350	941
	SOF002 - Software Sellers	980		120	35	890	1,333	1,100		320		3,410	1,368
Distributor			120	1,340	1,581	670	1,466	621		800		3,431	3,167
	ALL001 - Alliance		120			670	952	456		800		1,926	1,073
	COM002 - Compsure Software			800	1,210		337	165				965	1,547
	COM003 - Computer Horizons			540	370		177					540	548
End-User		1,178	3,565	1,820	2,644	1,239	6,281	3,276		1,810		9,323	12,490
	ACK001 - Ackerman Mr R	500		550	2,000	789	1,298	800		690		3,329	3,298
	BON001 - Bond Mr James		1,718			450	500	222		50		722	2,218
	BOU001 - Boulding Mr D	678	420	670			2,632	1,456		680		3,484	3,052
	COM005 - Computer Training Institute		1,000	600	644							600	1,644
	SMI001 - Smith Mr John		428				1,851	798		390		1,188	2,278
Grand Total		4,310	10,095	3,514	6,476	3,769	11,046	6,006		3,780		21,379	27,616

USE:

Display Sales per Customer per month for the full Financial Year in comparison to the last Financial Year

**SALES PER MONTH
CURRENT VS PRIOR YEAR**

PRIOR
 CURRENT



Please Note:

This graph is dependant on the current default layout.
Should the layout be changed, we cannot guarantee the accuracy of the graph

SALES QUANTITIES BY CUSTOMER PER MONTH
Current vs Prior Year

Please note: This is a default layout and can be modified to include any of the other available fields.

SalesmanName	(All)
Store Name	(All)
Product Category	(All)

		Data													
CustomerName	Product Code Name	PriorMth1	Month1	PriorMth2	Month2	PriorMth3	Month3	PriorMth4	Month4	PriorMth5	Month5	PriorMth6	Month6	PriorYr	CurrentYR
Ackerman Mr R			1										1		2
	ACC/LOC - Accounting Software														
	SOHO/200 - SOHO / Multimedia Home Computer		1										1		2
Albott Limited									3						3
	ACC/LOC - Accounting Software								1						1
	SOHO/200 - SOHO / Multimedia Home Computer								2						2
Astcom Computer Traders					15										15
	ACC/LOC - Accounting Software				4										4
	DB/5/2 - Database Software V8				3										3
	DVD/RW - DVD Writer - High Speed														
	HDD/80 - 80GB Hard Drive				2										2
	KEYB/001 - Comfort Keyboard				6										6
Bond Mr James									7						7
	HDD/80 - 80GB Hard Drive								2						2
	KEYB/001 - Comfort Keyboard								5						5
CASH SALES ACCOUNT									2						2
	SOHO/200 - SOHO / Multimedia Home Computer								2						2
Compucable			5										5		10
	VEC/400 - Vector Computer		5										5		10
Computer Resale and Leasing									10						10
	HDD/80 - 80GB Hard Drive								6						6
	WP/LOC - Word Processor Software V4								4						4
Software Expert					4										4
	MOUSE/STD - Laser Mouse with Pad				3										3
	VEC/400 - Vector Computer				1										1
Grand Total		5	1		19			9	13			5	1	19	34

SALES MASTER

for the period from 01 Mar 2004 to 31 Mar 2005

Please note: This is a default layout and can be modified to include any of the other available fields.

SalesmanName	(All)
Product Category	(All)

		Data						
Customer	Product Name	Quantity	UnitCost	TotalCost	UnitSell	TotalSale	GP	GP %
ABB029 - Albott Limited		3.00	7,752.37	28,769.49	17,500.00	32,000.00	3,230.51	10.10%
	Accounting Software	1.00	2,240.00	2,240.00	3,000.00	3,000.00	760.00	25.33%
	SOHO / Multimedia Home Compute	2.00	13,264.74	26,529.49	14,500.00	29,000.00	2,470.51	8.52%
ACK001 - Ackerman Mr R		2.00	7,752.37	15,504.74	17,500.00	17,500.00	1,995.26	11.40%
	Accounting Software	1.00	2,240.00	2,240.00	3,000.00	3,000.00	760.00	25.33%
	SOHO / Multimedia Home Compute	1.00	13,264.74	13,264.74	14,500.00	14,500.00	1,235.26	8.52%
AST002 - Astcom Computer Traders		21.00	790.00	15,010.00	4,750.24	14,900.54	(109.46)	(0.73%)
	80GB Hard Drive	3.00	800.00	2,400.00	1,650.20	2,500.31	100.31	4.01%
	Accounting Software	4.00	2,240.00	8,960.00	1,999.99	7,999.97	(960.03)	(12.00%)
	Comfort Keyboard	6.00	150.00	900.00	200.02	1,200.15	300.15	25.01%
	Database Software V8	3.00	500.00	1,500.00	649.99	1,949.96	449.96	23.08%
	DVD Writer - High Speed	5.00	250.00	1,250.00	250.03	1,250.15	0.15	0.01%
COM004 - Computer Resale and Leasing		10.00	2,493.52	21,548.16	5,850.00	25,100.00	3,551.84	14.15%
	80GB Hard Drive	6.00	800.00	4,800.00	850.00	5,100.00	300.00	5.88%
	Word Processor Software V4	4.00	4,187.04	16,748.16	5,000.00	20,000.00	3,251.84	16.26%
SOF001 - Software Expert		4.00	1,937.50	3,975.00	14,800.00	15,000.00	11,025.00	73.50%
	Laser Mouse with Pad	3.00	50.00	150.00	100.00	300.00	150.00	50.00%
	Vector Computer	1.00	3,825.00	3,825.00	14,700.00	14,700.00	10,875.00	73.98%
Grand Total		40.00	3,186.54	84,807.39	60,400.24	104,500.54	19,693.15	18.85%

Other useful fields that can be included in the pivot table are the vat inclusive amount, the discount percentage and Total discount amount to view the discount allowed per product.

SALES MASTER

Note on Discount: When viewing the discount amount on this report you will notice that it will differ to that which displays on the actual printed invoice from Pastel. If an overall discount is applied to an invoice and then an additional discount applied to a specific product on that invoice, the product discount is not shown as part of the discount amount which Pastel shows as the discount on the invoice. Pastel only shows the overall discount. The discount amount which can be shown here is the correct discount amount, being the overall discount plus the additional discount applied.

REPORT FIELDS:

CostCode	OrderNumber	
UnitCost	Period	
Customer Code Name	Product Category	<i>(Product Category is replaced by Product Group in V5)</i>
CustomerCode	Product Code Name	
CustomerName	Product Name	
Date	ProductCode	
DeliveryAddress01	Quantity	
DeliveryAddress02	QuoteClosingDate	
DeliveryAddress03	SalesmanCode	
DeliveryAddress04	SalesmanName	
DeliveryAddress05	TaxAmount	
Description	TotalBeforeDiscount	
DocumentNumber	TotalDiscount	
DocumentType	TotalDiscountPercent	
GP	TotalLineCost	
GP Percent	TotalLineSale	
InclusivePrice	Unit	
Line Total Incl	UnitSell	

PLEASE NOTE:

1. All these fields are available and can easily be dragged into the report
2. You can filter or parameterise the extraction of information on any of these fields

SALES ORDERS BY CUSTOMER PER PRODUCT

Outstanding to date: 18 Apr 2005

Please note : This is a default layout and can be modified to include any of the other available fields.

SalesmanName	(All)
Store Name	Johannesburg Branch

Customer	Product Name	Month Due		Data		Total Quantity	Total Sale Amount
		February	March	Quantity	Sale Amount		
		Quantity	Sale Amount	Quantity	Sale Amount		
ABB029 - Albott Limited		5.00	18,750.00			5.00	18,750.00
	Database Software V8	1.00	750.00			1.00	750.00
	Accounting Software	1.00	3,000.00			1.00	3,000.00
	SOHO / Multimedia Home Computer	1.00	14,500.00			1.00	14,500.00
	IDSN Modem	2.00	500.00			2.00	500.00
ACK001 - Ackerman Mr R				2.00	17,500.00	2.00	17,500.00
	Accounting Software			1.00	3,000.00	1.00	3,000.00
	SOHO / Multimedia Home Computer			1.00	14,500.00	1.00	14,500.00
Grand Total		5.00	18,750.00	2.00	17,500.00	7.00	36,250.00

Use:
 Displays products on Sales Orders by Customer by Product with the quantities and values shown by the expected delivery month
 Not only is this useful for monitoring stock but can also be used in monthly sales forecasts

The records are also grouped by Salesperson and by Store allowing for further filtering of data
 Group the data by Product by customer to view total quantities on order by product.
 Order No, Cost price, unit price, discount and GP values are also available

#REF!

REPORT FIELDS:

DocumentNumber	ProductCode
DocumentType	Product Name
Date	Product Code Name
Period	Product Category
CustomerCode	Store Name
CustomerName	Unit
Customer Code Name	Quantity
SalesmanCode	CostPrice
SalesmanName	TotalLineCost
OrderNumber	UnitPrice
CostCode	InclusivePrice
DeliveryAddress01	TotalBeforeDiscount
DeliveryAddress02	TotalDiscountPercent
DeliveryAddress03	TotalDiscount
DeliveryAddress04	TotalLineSale
DeliveryAddress05	TaxAmount
Description	Line Total Incl
QuoteClosingDate	GP
Month Due	GP Percent

PLEASE NOTE:

1. All these fields are available and can easily be dragged into the report
2. You can filter or parameterise the extraction of information on any of these fields

PURCHASE MASTER

for the period from 01 Mar 2004 to 31 Mar 2004

Please note : This is a default layout and can be modified to include any of the other available fields.

Store Name	(All)
Product Category	(All)

		Data		
Supplier	Product Name	Quantity	Avg Unit Cost	Amount
COM001 - Complete Computer Suppliers		215.00	1,837.29	395,018.12
	2 Part Pre-printed Invoices	100.00	603.25	60,324.93
	Accounting Software	80.00	2,139.76	171,180.88
	Spreadsheet Software V5	15.00	4,762.49	71,437.42
	Word Processor Software V4	20.00	4,603.74	92,074.89
HAR001 - Hard Driving Computers		33.00	737.42	24,335.00
	2 Part Pre-printed Statements	1.00	35.00	35.00
	80GB Hard Drive	30.00	800.00	24,000.00
	Comfort Keyboard	2.00	150.00	300.00
Grand Total		248.00	1,690.94	419,353.12

USE:

For display of Quantity, Unit Cost and total purchase amount of products purchased by store, product category, Supplier and product over a specific date range

The same information can be displayed by Product by Supplier, or by Product Category by Product.

The above report includes only actual purchase invoices and returns, it does not include GRN's. However GRNS can be included by changing the filter on the report

Other useful fields that can be included in the pivot table are the vat inclusive amount, the discount percentage and Total discount amount to view the discount received per product.

Note on Discount: When viewing the discount amount on this report you will notice that it will differ to that which displays on the actual printed invoice from Pastel. If an overall discount is applied to an invoice and then an additional discount applied to a specific product on that invoice, the product discount is not shown as part of the discount amount which Pastel shows as the discount on the invoice. Pastel only shows the overall discount.

The discount amount which can be shown here is the correct discount amount, being the overall discount plus the additional discount applied.

PURCHASE ORDERS BY SUPPLIER PER PRODUCT

Outstanding orders to date: 19 April 2005

Please note : This is a default layout and can be modified to include any of the other available fields.

Store Name	(All)
Product Category	(All)

		Month Due	Data					
		March		April		Total Qty	Total Amount	
Supplier Code Name	Product Name	Qty	Amount	Qty	Amount			
COM001 - Complete Computer Suppliers		1.00	7,112.00			1.00	7,112.00	
	Accounting V5 Software	1.00	7,112.00			1.00	7,112.00	
HAR001 - Hard Driving Computers		6.00	6,880.00			6.00	6,880.00	
	50 Speed CD-ROM Drive	2.00	800.00			2.00	800.00	
	500 Gig Hard Drive	2.00	1,600.00			2.00	1,600.00	
	Accounting V5 Software	2.00	4,480.00			2.00	4,480.00	
WOR001 - Worldwide Spreadsheets		1.00	125.00	24.00	8,846.55	25.00	8,971.55	
	16 Meg RAM Chips			10.00	3,000.00	10.00	3,000.00	
	500 Gig Hard Drive			5.00	4,000.00	5.00	4,000.00	
	96K Modem			4.00	1,600.00	4.00	1,600.00	
	Spreadsheet Software V5	1.00	125.00	5.00	246.55	6.00	371.55	
Grand Total		8.00	14,117.00	24.00	8,846.55	32.00	22,963.55	

USE:

Display products on Purchase Orders by Supplier by Product with the quantities and values shown by the expected delivery month
Not only is this useful for monitoring stock but can also be used in monthly forecasts

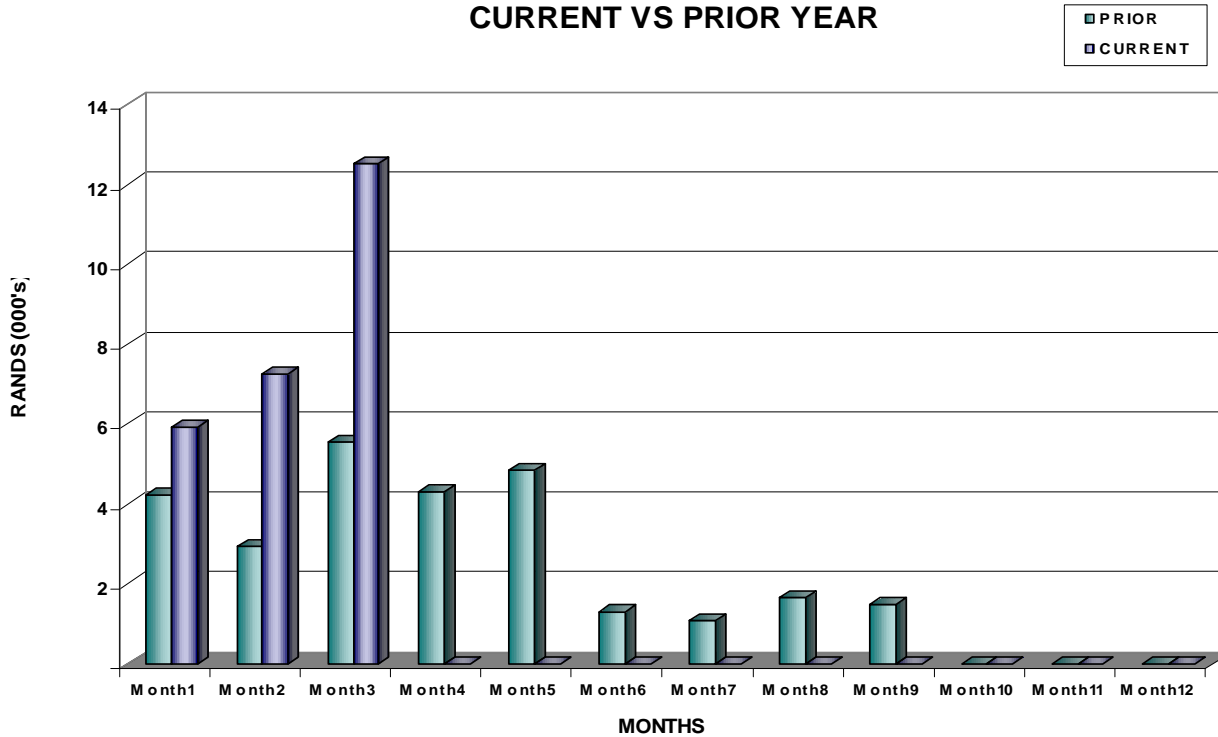
The records are also grouped by Store and Product Category allowing for further filtering of data
Group the data by Product by Supplier to view total quantities on order by product.

**PURCHASES BY SUPPLIER PER MONTH
CURRENT VS PRIOR YEAR BY MONTH**

Please note: This is a default layout and can be modified to include any of the other available fields.

Supplier Code Name	PriorMth1	Month1	PriorMth2	Month2	PriorMth3	Month3	PriorMth4	Month4	PriorMth5	Month5	YTD PRIOR	YTD CURRENT
COM001-Complete Computer Suppliers	500		1,080	2,125	1,890	2,745	1,200		1,200		8,650	4,870
HAR001-Hard Driving Computers	2,130	3,952	1,500	3,952	3,280	7,714	2,500		1,870		12,480	15,618
SOF001-Software Suppliers	650	1,425	340	580		1,425			800		2,590	3,430
STA001-Stationery and Form Suppliers	600	250		250	200	275	600				2,150	775
WOR001-Worldwide Spreadsheets	340	296		345	180	345			990		1,510	986
Grand Total	4,220	5,923	2,920	7,252	5,550	12,504	4,300		4,860		27,380	25,679

**PURCHASES PER MONTH
CURRENT VS PRIOR YEAR**



USE

Display Purchase values by Supplier per month for the full Financial Year in comparison to the last Financial Year

Please Note:

This graph is dependant on the current default layout. Should the layout be changed, we cannot guarantee the accuracy of the graph

PURCHASE QUANTITIES BY SUPPLIER PER MONTH

Current vs Prior Year

Please note : This is a default layout and can be modified to include any of the other available fields.

Store Name	(All)
Product Category	(All)

		Data									
Supplier Name	Product Code Name	PriorMth1	Month1	PriorMth2	Month2	PriorMth3	Month3	PriorMth4	Month4	PriorYear	CurrentYear
Complete Computer Suppliers		4		4	19	4	41			12	60
	ACC5/LOC - Accounting V5 Software	3		2	5					5	5
	CDROM/POR - 50 Speed CD-ROM Drive				3						3
	COM/PCA - Communication Software V5.1	1			5	1				2	5
	DB/5/2 - Database Software V8			2	6					2	6
	KEYB/001 - Comfort Keyboard					3	10			3	10
	RAM/CHP - 16 Meg RAM Chips						20				20
	SOHO/200 - SOHO Computer						1				1
	WIN/OS - Windows Software V98						10				10
Hard Driving Computers		16	51	6	50	13	48			35	149
	CDROM/POR - 50 Speed CD-ROM Drive	2	5	1	1	4	8			7	14
	HD/500 - 500 Gig Hard Drive	5	6	1	5	4	10			10	21
	KEYB/001 - Comfort Keyboard	2	5	3	5					5	10
	MOD/234 - 96K Modem		2	1	4					1	6
	MOPN/001 - EPL 14inch SVGA Monitor	4	3		5	5	10			9	18
	PEN/CHP - 400 Pentium Processor	3	5		5		10			3	20
	RAM/CHP - 16 Meg RAM Chips		20		20						40
	SPEAK/EAS - 50W Speakers		5		5		8				18
	VEC/400 - Vector Computer						2				2
Software Suppliers		1	5	2	10	1	2			4	17
	ACC5/LOC - Accounting V5 Software	1	5	2		1	2			4	7
	WIN/OS - Windows Software V98				10						10
Grand Total		21	56	12	79	18	91			51	226

USE:

To compare the current financial years purchase quantities with those of last financial year by supplier and by product

The data is also grouped by store and product category to allow for further filtering of data

The above quantities include only quantities on actual invoices processed and not on GRN's

INVENTORY MASTER

as at 18 Apr 2005

excluding stock where Stock on Hand and Reorderlevels = 0

Store Name (All)

		Data									
Category Name	Product Code Name	Opening Stock	Qty Bought	Qty Sold	Qty Adjusted	Stock on Hand	StockValue (AvgCost)	StockValue (LatestCost)	Maximum Level	Over Stocked	Over Stocked Value (Avg)
Inventory Goods		833.00	245.00	33.00	(60.00)	985.00	1,231,141	1,271,192	170.00	836.00	1,058,165
	ACC/LOC - Accounting Software	199.00	80.00	5.00	(5.00)	269.00	594,541	594,539		269.00	594,541
	COM/PCA - Communication Software V5.1	50.00			(5.00)	45.00	54,000	54,000	10.00	35.00	42,000
	DB/5/2 - Database Software V8	80.00		3.00		77.00	38,500	38,500	10.00	67.00	33,500
	DVD/RW - DVD Writer - High Speed	15.00			(5.00)	10.00	2,500	2,500	10.00		
	HDD/80 - 80GB Hard Drive	22.00	30.00	8.00	(5.00)	39.00	31,200	31,200	10.00	29.00	23,200
	INV2P - 2 Part Pre-printed Invoices	5.00	100.00			105.00	60,585	63,341	10.00	95.00	54,815
	KEYB/001 - Comfort Keyboard	97.00		6.00		91.00	13,650	13,650	10.00	81.00	12,150
	MOD/ISDN - ISDN Modem	12.00			(5.00)	7.00	840	840	10.00		
	MOPN/17 - 17 Inch SVGA Monitor	32.00			(5.00)	27.00	32,400	32,400	10.00	17.00	20,400
	MOUSE/STD - Laser Mouse with Pad	10.00		3.00	(5.00)	2.00	100	100	10.00		
	PEN4/CHP - Pentium 4 3.2Ghz Processor	20.00			(5.00)	15.00	45,000	45,000	10.00	5.00	15,000
	RAM/CHP - 512MB SDRAM	20.00			(5.00)	15.00	4,500	4,500	20.00		
	SOHO/200 - SOHO / Multimedia Home Computer	3.00		3.00	5.00	5.00	66,324	91,508		5.00	66,324
	SPEAK/EAS - 5.1 Speaker Kit	10.00			(5.00)	5.00	1,000	1,000	10.00		
	SPR/LOC - Spreadsheet Software V5	2.00	15.00		(5.00)	12.00	50,455	57,150	10.00	2.00	8,409
	STA2P - 2 Part Pre-printed Statements	34.00				34.00	1,190	1,190	10.00	24.00	840
	VEC/400 - Vector Computer	20.00		1.00		19.00	72,675	72,675		19.00	72,675
	WIN/OS - Operating System Software	200.00			(5.00)	195.00	107,250	107,250	10.00	185.00	101,750
	WP/LOC - Word Processor Software V4	2.00	20.00	4.00	(5.00)	13.00	54,432	59,849	10.00	3.00	12,561
Grand Total		833.00	245.00	33.00	(60.00)	985.00	1,231,141	1,271,192	170.00	836.00	1,058,165

USE:

Displays not only the stock on hand but also the overstocked and reorder quantities as well as the values.
 There is a choice of using either average or latest cost for valuation
 Bin numbers and Unit sizes are also available for use

INVENTORY ON HAND PER PERIOD

as at 25 Sep 2003 08:46

excluding products where stock on hand is zero throughout the year

Please note : This is a default layout and can be modified to include any of the other available fields.

Store Name (All)

		Data											
Category Name	Product Code Name	Per1	Per2	Per3	Per4	Per5	Per6	Per7	Per8	Per9	Per10	Per11	Per12
Inventory Goods		1,048.00	1,048.00	1,048.00	1,048.00	1,048.00	1,047.00	1,028.00	1,028.00	1,025.00	1,015.00	1,015.00	985.00
	ACC/LOC - Accounting Software	279.00	279.00	279.00	279.00	279.00	279.00	275.00	275.00	274.00	274.00	274.00	269.00
	COM/PCA - Communication Software V5.1	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	45.00
	DB/5/2 - Database Software V8	80.00	80.00	80.00	80.00	80.00	80.00	77.00	77.00	77.00	77.00	77.00	77.00
	DVD/RW - DVD Writer - High Speed	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	15.00	10.00
	HDD/80 - 80GB Hard Drive	22.00	22.00	22.00	22.00	22.00	22.00	20.00	20.00	20.00	14.00	14.00	39.00
	INV2P - 2 Part Pre-printed Invoices	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00	105.00
	KEYB/001 - Comfort Keyboard	97.00	97.00	97.00	97.00	97.00	97.00	91.00	91.00	91.00	91.00	91.00	91.00
	MOD/ISDN - ISDN Modem	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	7.00
	MOPN/17 - 17 Inch SVGA Monitor	32.00	32.00	32.00	32.00	32.00	32.00	32.00	32.00	32.00	32.00	32.00	27.00
	MOUSE/STD - Laser Mouse with Pad	10.00	10.00	10.00	10.00	10.00	10.00	7.00	7.00	7.00	7.00	7.00	2.00
	PEN4/CHP - Pentium 4 3.2Ghz Processor	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	15.00
	RAM/CHP - 512MB SDRAM	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	15.00
	SOHO/200 - SOHO / Multimedia Home Computer	3.00	3.00	3.00	3.00	3.00	2.00	2.00	2.00	0.00	0.00	0.00	5.00
	SPEAK/EAS - 5.1 Speaker Kit	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	5.00
	SPR/LOC - Spreadsheet Software V5	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	12.00
	STA2P - 2 Part Pre-printed Statements	34.00	34.00	34.00	34.00	34.00	34.00	34.00	34.00	34.00	34.00	34.00	34.00
	VEC/400 - Vector Computer	20.00	20.00	20.00	20.00	20.00	20.00	19.00	19.00	19.00	19.00	19.00	19.00
	WIN/OS - Operating System Software	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	195.00
	WP/LOC - Word Processor Software V4	22.00	22.00	22.00	22.00	22.00	22.00	22.00	22.00	22.00	18.00	18.00	13.00
Grand Total		1,048.00	1,048.00	1,048.00	1,048.00	1,048.00	1,047.00	1,028.00	1,028.00	1,025.00	1,015.00	1,015.00	985.00

USE:

To view stock on hand per month throughout the financial year

INVENTORY VALUES BASED ON AVERAGE COSTING

as at 25 Sep 2003 09:02

excluding products where values are zero throughout the year

Please note: This is a default layout and can be modified to include any of the other available fields.

Store Name (All)

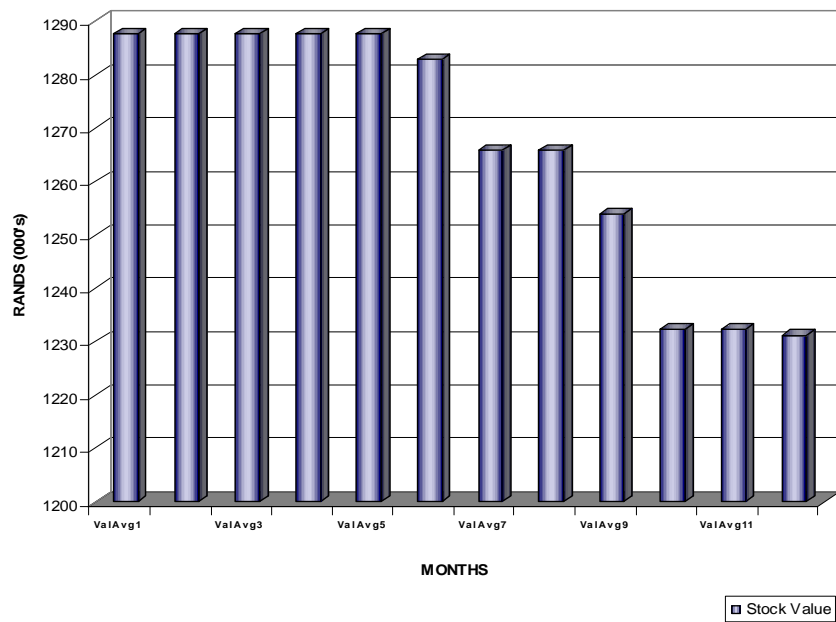
		Data											
Name	Product Code Name	ValAvg1	ValAvg2	ValAvg3	ValAvg4	ValAvg5	ValAvg6	ValAvg7	ValAvg8	ValAvg9	ValAvg10	ValAvg11	ValAvg12
Inventory Goods		1,287,658.23	1,287,658.23	1,287,658.23	1,287,658.23	1,287,658.23	1,282,788.23	1,265,853.23	1,265,853.23	1,253,873.23	1,232,325.07	1,232,325.07	1,231,140.84
	ACC/LOC - Accounting Software	616,941.00	616,941.00	616,941.00	616,941.00	616,941.00	616,941.00	607,981.00	607,981.00	605,741.00	605,741.00	605,741.00	594,541.00
	COM/PCA - Communication Software V	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	54,000.00
	DB/5/2 - Database Software V8	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	40,000.00	38,500.00	38,500.00	38,500.00	38,500.00	38,500.00	38,500.00
	DVD/RW - DVD Writer - High Speed	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	2,500.00
	HDD/80 - 80GB Hard Drive	17,600.00	17,600.00	17,600.00	17,600.00	17,600.00	17,600.00	16,000.00	16,000.00	16,000.00	11,200.00	11,200.00	31,200.00
	INV2P - 2 Part Pre-printed Invoices	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00	60,585.00
	KEYB/001 - Comfort Keyboard	14,550.00	14,550.00	14,550.00	14,550.00	14,550.00	14,550.00	13,650.00	13,650.00	13,650.00	13,650.00	13,650.00	13,650.00
	MOD/ISDN - ISDN Modem	1,440.00	1,440.00	1,440.00	1,440.00	1,440.00	1,440.00	1,440.00	1,440.00	1,440.00	1,440.00	1,440.00	840.00
	MOPN/17 - 17 Inch SVGA Monitor	38,400.00	38,400.00	38,400.00	38,400.00	38,400.00	38,400.00	38,400.00	38,400.00	38,400.00	38,400.00	38,400.00	32,400.00
	MOUSE/STD - Laser Mouse with Pad	500.00	500.00	500.00	500.00	500.00	500.00	350.00	350.00	350.00	350.00	350.00	100.00
	PEN4/CHP - Pentium 4 3.2Ghz Process	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	60,000.00	45,000.00
	RAM/CHP - 512MB SDRAM	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	4,500.00
	SOHO/200 - SOHO / Multimedia Home	14,610.00	14,610.00	14,610.00	14,610.00	14,610.00	9,740.00	9,740.00	9,740.00	0.00	0.00	0.00	66,323.72
	SPEAK/EAS - 5.1 Speaker Kit	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	1,000.00
	SPR/LOC - Spreadsheet Software V5	71,477.35	71,477.35	71,477.35	71,477.35	71,477.35	71,477.35	71,477.35	71,477.35	71,477.35	71,477.35	71,477.35	50,454.60
	STA2P - 2 Part Pre-printed Statements	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00	1,190.00
	VEC/400 - Vector Computer	76,500.00	76,500.00	76,500.00	76,500.00	76,500.00	76,500.00	72,675.00	72,675.00	72,675.00	72,675.00	72,675.00	72,675.00
	WIN/OS - Operating System Software	110,000.00	110,000.00	110,000.00	110,000.00	110,000.00	110,000.00	110,000.00	110,000.00	110,000.00	110,000.00	110,000.00	107,250.00
	WP/LOC - Word Processor Software V	92,114.88	92,114.88	92,114.88	92,114.88	92,114.88	92,114.88	92,114.88	92,114.88	92,114.88	75,366.72	75,366.72	54,431.52
Grand Total		1,287,658.23	1,287,658.23	1,287,658.23	1,287,658.23	1,287,658.23	1,282,788.23	1,265,853.23	1,265,853.23	1,253,873.23	1,232,325.07	1,232,325.07	1,231,140.84

USE:

To view stock values per month throughout the financial year

STOCK VALUES PER MONTH

(AVERAGE COST)



PLEASE NOTE:

This graph is dependant on the current default layout.
Should the layout be changed, we cannot guarantee the
accuracy of the graph

DASHBOARD - SOFTWARE SALES

Period: December 2004

Profit & Loss	Actual	Budget	Variance	Actual YTD	Budget YTD	Variance
Sales	25,100	-	25,100	99,450	-	99,450
Cost of Sales	21,548	-	(21,548)	80,517	-	(80,517)
Gross Profit	3,552	-	3,552	18,933	-	18,933
Expenses	877	-	(877)	877	-	(877)
Other Income	-	-	-	-	-	-
Net Income before tax	2,675	-	2,675	18,056	-	18,056

Top 5 Expenses	Actual	Budget	Variance	Actual YTD	Budget YTD	Variance
Discount Allowed for Cash	877	-	(877)	877	-	(877)
Travel & Accommodation	-	-	-	-	-	-
Accounting Fees	-	-	-	-	-	-
Advertising & Promotions	-	-	-	-	-	-
Bad Debts	-	-	-	-	-	-
	877	-	(877)	877	-	(877)

Top 5 Customers	YTD	%	Customer Category	GP	GP %
Albott Limited	36,480	32.7%	Dealer	14,467	76.4%
Computer Resale and Leas	28,614	25.6%	(blank)	3,231	17.1%
Software Expert	17,100	15.3%	End-User	1,235	6.5%
Ackerman Mr R	16,530	14.8%	-	-	-
Astcom Computer Traders	12,850	11.5%	-	-	-
	111,574	100.0%		18,933	100.0%

Top 5 Items	YTD	%	Item Category	Quantity	Avg Price
SOHO / Multimedia Home C	49,590	45.9%	Inventory Goods	33	3,757
Word Processor Software V	22,800	21.1%	(blank)	-	-
Vector Computer	16,758	15.5%	-	-	-
Accounting Software	11,420	10.6%	-	-	-
80GB Hard Drive	7,514	7.0%	-	-	-
	108,082	100.0%			

Bottom 5 Items	YTD	%	Item Groups	Quantity	Avg Price
(blank)	-	-	(blank)	-	-
Laser Mouse with Pad	342	3.1%	Inventory Goods	33	3,757
Comfort Keyboard	1,200	10.9%	-	-	-
Database Software V8	1,950	17.7%	-	-	-
80GB Hard Drive	7,514	68.3%	-	-	-
	11,006	100.0%			

