

		Jan 02			Feb 02			Mar 02			Apr 02			May	
		Actual	Budget	Var%	Actual	Budget	Var%	Actual	Budget	Var%	Actual	Budget	Var%	Actual	Bud
R.K.L Coastal Trading CC.															
Income Statement for Period Ending April 2002															
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REVENUE		296,516.05	350,500.00	-18%	357,062.15	380,000.00	-6%	396,896.00	420,000.00	-6%	276,963.33	340,000.00	-23%		
Sales		296,516.05	350,500.00	-18%	357,062.15	380,000.00	-6%	396,896.00	420,000.00	-6%	276,963.33	340,000.00	-23%		
COST OF SALES		177,390.92	180,000.00	1%	215,841.47	180,000.00	-17%	250,604.32	200,000.00	-20%	215,321.23	200,000.00	-7%		
Cost Variance															
Cost of Sales		168,022.43	180,000.00	7%	217,590.27	180,000.00	-17%	234,917.35	200,000.00	-15%	219,100.24	200,000.00	-9%		
Inventory Adjustment		9,368.49		-100%	-1,748.80		-100%	15,686.97		-100%	-3,779.01		-100%		
GROSS PROFIT		119,125.13	170,500.00	-43%	141,220.68	200,000.00	-42%	146,291.68	220,000.00	-50%	61,642.10	140,000.00	-127%		
EXPENSES		70,207.72	105,475.00	50%	92,041.00	88,375.00	-4%	73,651.10	84,060.00	14%	47,281.64	78,760.00	67%		
Accounting Fees			3,500.00												
Advertising					930.15		-100%								
Bad Debts								637.01		-100%					
Bank Charges		707.89	600.00	-15%	2,254.34	600.00	-73%	649.70	600.00	-8%	606.69		-100%		
Book Fees			60.00			60.00		482.86	60.00	-88%	501.19	60.00	-88%		
Car Expenses		5,886.82	12,900.00	119%	5,001.96	4,900.00	-2%	3,707.58	5,700.00	54%	384.89	1,500.00	290%		
Cell Phones		436.96	500.00	14%	607.12	500.00	-18%		500.00		567.10	200.00	-65%		
Cleaning		137.80	100.00	-27%	240.60	100.00	-58%		100.00						
Consulting Fees		385.84		-100%	640.77		-100%								
Courier and Postage		982.51	1,200.00	22%	336.08	1,200.00	257%		600.00		413.40	600.00	45%		
Depreciation			500.00			400.00									
Discount Allowed		2,809.87	600.00	-79%	224.18		-100%	823.00	500.00	-39%	1,485.19	500.00	-66%		
Donations			600.00												
Electricity and Water			1,200.00			1,200.00									
Employee Recruitment			5,000.00												
Employee Training			1,200.00												
Employee Welfare															
Entertainment Expenses			900.00		620.10	900.00	45%		900.00			400.00			
Finance Charges															
Fines		192.92		-100%	606.32		-100%								
General Expenses		311.43	200.00	-36%		200.00		260.51	200.00	-23%		200.00			
Gifts			100.00												
Insurance		4,938.82	4,000.00	-19%	5,556.94	4,000.00	-28%	5,049.26	4,000.00	-21%	4,378.75	4,000.00	-9%		
Interest Paid		189.94	15.00	-92%	7.33	15.00	105%	44.87		-100%	10.00		-100%		

Windows taskbar showing system tray with clock (10:43 AM Thursday 2006/11/16) and various application icons.